

## EAST Search History

Ref #	Hits	Search Query	DBs	Default Operator	Plurals	Time Stamp
S183	0	((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)) with target\$4	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:20
S176	1	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:19
S182	2	S181 not S180	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S181	11	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4 or discount\$6) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S180	9	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S179	32	("episode of care" or "interval of care" or appointment or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:51
S178	16	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:48

Consolidated

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S17 7	<i>considered all</i> 8	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:46
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L4	8	3 not 1	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:49
L3	20	(target\$6 or direct\$6) with (incentiv\$6 or bonus\$4 or reward\$4 or award\$4) with (doctor or physician)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:49
L1	12	(target\$6 or direct\$6) with incentiv\$6 with (doctor or physician)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:48
L2	1	(target\$6 or direct\$6) with incentiv\$6 with (doctor or physician) with (calculat\$6 or comput\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/06/05 19:47
S18 3	0	((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)) with target\$4	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:20
S17 6	1	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with financial\$4 with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/05/30 18:19
S18 2	2	S181 not S180	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S18 1	11	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4 or discount\$6) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53

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S18 0	<i>Answers call</i>	9	("episode of care" or "interval of care" or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:53
S17 9		32	("episode of care" or "interval of care" or appointment or office near3 visit) with (incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4)	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:51
S17 8		16	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) and (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:48
S17 7		8	("episode of care" or "interval of care" or appointment or office near3 visit) with ((incentive\$4 or award\$4 or reward\$4 or cash\$4 or bonus\$4 or gainshar\$4) with (physician\$4 or doctor\$4 or dentist\$4 or surgeon\$4))	US-PGPUB; USPAT; EPO; JPO; DERWENT; IBM_TDB	OR	ON	2007/02/26 15:46

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Daniel E Troy. National Law Journal. New York: Jul 3, 2000. Vol. 22, Iss. 45; p. A18

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- ☐ 2. **Health benefits For employers, fit workers mean lower costs for care: [Home Edition]**  
Maria Mallory. The Atlanta Journal the Atlanta Constitution. Atlanta, Ga.: Apr 30, 2000. ; p. R.1

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- ☐ 3. **Lawsuits against HMOs argued COURTS: Justices question whether the fact that doctors are offered financial incentives is legally actionable.: [MORNING Edition]**  
LAURIE ASSEO. Orange County Register. Santa Ana, Calif.: Feb 24, 2000. ; p. A.21

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- ☐ 4. **HIGH COURT TO REVIEW HMO COST-SAVING MEASURES A WOMAN WITH ABDOMINAL PAIN WAS FORCED TO WAIT DAYS FOR A DIAGNOSTIC EXAM. BEFORE THE EXAM COULD BE DONE. HER APPENDIX RUPTURED AND PERITONITIS SET IN.: [STATEWIDE Edition]**  
JOHN A. MACDONALD, Courant Staff Writer. Hartford Courant. Hartford, Conn.: Dec 19, 1999. ; p. A.21

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- ☐ 5. **HMO suit heads to appeals court**  
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- ☐ 6. **Align docs', hospitals' money incentives**  
Anonymous. Modern Healthcare. Chicago: Aug 9, 1999. Vol. 29, Iss. 32; p. 50 (2 pages)

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- ☐ 7. **Case management for high-cost Medicare beneficiaries.**  
Schore JL, Brown RS, Cheh VA. Health Care Financing Review [NLM - MEDLINE]. Summer 1999. Vol. 20, Iss. 4; p. 87

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- ☐ 8. **Case management for high-cost Medicare beneficiaries**  
Jennifer L Schore, Randall S Brown, Valerie A Cheh. Health Care Financing Review. Washington: Summer 1999. Vol. 20, Iss. 4; p. 87 (15 pages)

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- ☐ 9. **Primary care physicians should be coordinators, not gatekeepers.**  
Bodenheimer T, Lo B, Casalino L. JAMA : The Journal of the American Medical Association [NLM - MEDLINE]. Jun 2 1999. Vol. 281, Iss. 21; p. 2045

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- ☐ 10. **Switch hitter**  
Harris Fleming Jr. Drug Topics. Oradell: Mar 15, 1999. Vol. 143, Iss. 6; p. 74 (1 page)

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- ☐ 11. **HMOs save by influencing patient choice**  
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- ☐ 12. **High incomes, low costs: How do they do it?**  
Howard D Larkin. Medical Economics. Oradell: Sep 7, 1998. Vol. 75, Iss. 17; p. 92 (8 pages)

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- ☐ 13. **Protecting patient welfare in managed care: Six safeguards**  
*Ezekiel J Emanuel, Lee Goldman.* Journal of Health Politics, Policy and Law. Durham: Aug 1998. Vol. 23, Iss. 4; p. 635 (25 pages)
-  [Text+Graphics](#)  [Full Text - PDF](#)  [Abstract](#)
- ☐ 14. **How do HMOs achieve savings? The effectiveness of one organization's strategies**  
*Ann Barry Flood, Allen M Fremont, Kinam Jin, David M Bott, et al.* Health Services Research. Chicago: Apr 1998. Vol. 33, Iss. 1; p. 79 (21 pages)
-  [Link to full text](#)  [Abstract](#)
- ☐ 15. **AHCPR Report Shows Businesses Can Negotiate Quality as Well As Lower Costs From Their Health Plans**  
*PR Newswire.* New York: Feb 12, 1998. ; p. 1
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- ☐ 16. **ABCs of health care tough to understand**  
*Andrew Rock* Courier Contributor. Business Courier. Cincinnati: Nov 7, 1997. Vol. 14, Iss. 27; p. 32
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- ☐ 17. **PUT THE BRAKES ON DRIVE-THROUGH MASTECTOMIES: FIVE STAR LIFT Edition**  
*St. Louis Post - Dispatch.* St. Louis, Mo.: Feb 2, 1997. ; p. 02.B
-  [Full text](#)  [Abstract](#)
- ☐ 18. **WELCOME TO HOSPITALS R US: [METRO FINAL Edition]**  
*Robert Kuttner.* The Sacramento Bee. Sacramento, Calif.: Sep 29, 1996. ; p. FO.1
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- ☐ 19. **Government held liable in thrift case: [3 STAR Edition]**  
*Houston Chronicle (pre-1997 Fulltext).* Houston, Tex.: Jul 2, 1996. ; p. 1
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- ☐ 20. **Incentives for doctors to cut costs considered: [Run Of Paper Edition]**  
*Sue Reinert.* The Patriot Ledger. Quincy, Mass.: Apr 27, 1996. ; p. 23
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- ☐ 21. **California targets managed care for prop 103-type initiative**  
*Smith, Laurie J.* Best's Review (Life/health insurance edition). Oldwick: Apr 1996. Vol. 96, Iss. 12; p. 12 (1 page)
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- ☐ 22. **Consumers' sensitivity to health plan premiums: Evidence from a natural experiment in California**  
*Buchmueller, Thomas C, Feldstein, Paul J.* Health Affairs. Chevy Chase: Spring 1996. Vol. 15, Iss. 1; p. 143 (9 pages)
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- ☐ 23. **A sharper edge?**  
*Lumsdon, Kevin.* Hospitals & Health Networks. Chicago: Mar 5, 1996. Vol. 70, Iss. 5; p. 37 (2 pages)
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- ☐ 24. **Letters from readers: [METRO Edition 1]**  
*Star Tribune.* Minneapolis, Minn.: Mar 01, 1996. ; p. 22.A
-  [Abstract](#)
- ☐ 25. **LETTERS TO BUSINESSEXTRA: [FINAL Edition]**  
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- ☐ 26. **Medical savings disinformation: [2 Edition]**  
*Merrill Matthews Jr..* Washington Times. Washington, D.C.: Oct 16, 1995. ; p. A.21
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- ☐ 27. **Assemblywoman Vows to Revive Bill on New Moms / Minimum hospital stay sought: [FINAL / EAST BAY Edition]**  
*Yumi Wilson, Chronicle Sacramento Bureau.* San Francisco Chronicle (pre-1997 Fulltext). San Francisco, Calif.: Sep 22, 1995. ; p. A.21
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- ☐ 28. **HERE'S TO YOUR HEALTH: Q&A ON MEDICARE PLANS: [FINAL Edition]**  
*CHRISTOPHER CONNELL.* Seattle Times. Seattle, Wash.: Sep 15, 1995. ; p. A.3
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- ☐ 29. QUALITY OF HMOS COMES INTO FOCUS AS MANAGED-CARE PLANS INCREASE FINANCIAL INCENTIVES FOR PHYSICIANS, CONSUMERS AND BUSINESSES ARE RELYING MORE ON OUTSIDE ASSESSMENTS: [ALL Edition]  
ELLEN FORMAN Business Writer. Sun Sentinel. Sep 4, 1995. ; p. 6

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- ☐ 30. Financial incentives to reduce health care costs  
HRMagazine. Alexandria: Aug 1995. Vol. 40, Iss. 8; p. 45 (1 page)

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*Dummit, Ralph.* St. Louis Post - Dispatch. St. Louis, Mo.: Jan 15, 1995. ; p. D5  
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*Coddington, Dean C, Moore, Keith D, Fischer, Elizabeth A.* The Healthcare Forum Journal. Jan/Feb 1995. Vol. 38, Iss. 1; p. 72 (5 pages)  
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*GRETTA CHAMBERS.* The Gazette. Montreal, Que.: Nov 25, 1993. ; p. B.3  
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*Joan Beck CHICAGO TRIBUNE SERVICE.* The Salt Lake Tribune. Salt Lake City, Utah: Sep 14, 1993. ; p. A.9  
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*Houston Chronicle (pre-1997 Fulltext).* Houston, Tex.: Sep 13, 1993. ; p. 12  
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*By Ron Winslow.* Wall Street Journal (Eastern edition). New York, N.Y.: Jun 7, 1993. ; p. PAGEB.1  
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*Montague, Jim.* Hospitals & Health Networks. Chicago: Jun 5, 1993. Vol. 67, Iss. 11; p. 70 (1 page)  
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- ☐ 39. **Enlisting employees in the battle to cut health care costs**  
*Resnick, Rosalind.* Business and Health. Montvale: Jun 1993. Vol. 11, Iss. 7; p. 24 (5 pages)  
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- ☐ 40. **Psychiatric treatment programs: The continuous services model**  
*Glazer, William M.* Employee Benefits Journal. Brookfield: Jun 1993. Vol. 18, Iss. 2; p. 30 (7 pages)  
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- ☐ 41. **MANAGED COMPETITION POPULAR BUT UNPROVEN: [FINAL Edition]**  
*Tom Paulson, P-I Reporter.* Seattle Post - Intelligencer. Seattle, Wash.: Mar 19, 1993. ; p. a.1  
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- ☐ 42. **Smoke free, care free? How to help employees cope with smoking restrictions at work**  
*Sowerby, Sarah.* Employee Counselling Today. 1993. Vol. 5, Iss. 2; p. 23 (4 pages)  
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- ☐ 43. **Health Care Reform: Insurers Watch and Wait**  
*Daniele, Elizabeth.* Insurance & Technology. New York: Oct 1992. Vol. 17, Iss. 10; p. 46 (4 pages)




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Chicago Tribune (pre-1997 Fulltext). Chicago, Ill.: Apr 16, 1992. ; p. 26

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Priester, Reinhard. Employee Benefits Journal. Brookfield: Mar 1992. Vol. 17, Iss. 1; p. 38 (3 pages)

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- ☐ 46. **Varied Paths Lead to Common Goal of Wellness**  
Woolsey, Christine. Business Insurance. Chicago: Feb 17, 1992. Vol. 26, Iss. 7; p. 16 (2 pages)

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- ☐ 47. **A Low-Cost Wellness Program**  
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- ☐ 48. **Employers make health rewarding/Object is lower medical costs: [2 STAR Edition]**  
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- ☐ 49. **Institution behavioral change in response to altered financial incentives in federal policy: The case of the Prospective Payment System**  
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Victor Cohn. The Washington Post (pre-1997 Fulltext). Washington, D.C.: Oct 22, 1991. ; p. z.10

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Horn, David M.. Broker World. Prairie Village: Oct 1991. Vol. 11, Iss. 10; p. 96 (6 pages)

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- ☐ 52. **Changing Physician Behavior Is Tool to Reduce Health Care Costs**  
Rosenstein, Alan H., Shulkin, David. Health Care Strategic Management. Chicago: Sep 1991. Vol. 9, Iss. 9; p. 14 (3 pages)

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Personnel. Jul 1991. Vol. 68, Iss. 7; p. 6 (1 page)

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Business and Health. Montvale: May 1991. Vol. 9, Iss. 5; p. 29 (4 pages)

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- ☐ 55. **Medical equipment on fast track**  
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Gajda, Anthony J.. Best's Review (Life/health Insurance edition). Oldwick: Oct 1990. Vol. 91, Iss. 6; p. 43

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- ☐ 57. **Managed Healthcare Puts a Clamp on Costs**  
Key, M. K., Ottensmeyer, David J.. Personnel. Sep 1990. Vol. 67, Iss. 9; p. 29 (3 pages)

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59. **BLAME GOVERNMENT POLICY FOR S&L FIASCO: [FINAL Edition]**

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☐ 60. **Allied-Signal Reaps Savings**  
Geisel, Jerry. *Business Insurance*. Chicago: Mar 19, 1990. Vol. 24, Iss. 12; p. 1 (2 pages)

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- ☐ 63. **Medicare Study Finds Reforms' Impact Mixed Improved In-Hospital Mortality Rate Offset by Hike in Release and Deaths of Unstable Patients: [Home Edition]**  
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- ☐ 64. **Choosing Group-Health Utilization Review**  
Zillmer, Theodore W.. National Underwriter. Jul 4, 1988. Vol. 92, Iss. 27; p. 18 (2 pages)
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by Hurley, Robert Edward, Ph.D., The University of North Carolina at Chapel Hill, 1988, 251 pages; AAT 8905655
- ☐ 66. **Serving the public interest: regulation of private insurance companies**  
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- ☐ 67. **Medical Turmoil: Four Hospital Chains, Facing Lower Profits, Adopt New Strategies --- HMOs and Insurance Plans Might Fill Empty Beds; Cheaper Care May Result --- A Squeeze on Doctors' Fees**  
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- ☐ 68. **The Great American Shell Game: Controlling Healthcare Costs**  
Califano, Joseph. Hospital & Health Services Administration. Sep/Oct 1984. Vol. 29, Iss. 5; p. 61 (13 pages)
- ☐ 69. **A New Prescription: PPOs**  
Brown, Richard E., Glueck, David L.. Best's Review (Life/health Insurance edition). Oldwick: Apr 1984. Vol. 84, Iss. 12; p. 54 (2 pages)
- ☐ 70. **Grants Help Communities Attack Health Costs**  
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- ☐ 71. **Financing an Alternative for Group Health Insurance**  
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- ☐ 72. **Florida Comp Pool Turns Its Attention to Health Coverage**  
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- ☐ 73. PPOs: The New Buzzword to Learn  
Rundle, Rhonda L.. Business Insurance. Chicago: May 30, 1983. Vol. 17, Iss. 22; p. 3 (2 pages)

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- ☐ 74. Health Care Cost Containment: Regulate or Innovate/How Can Insurers Influence the Cost of Health Care and Reduce Its Rate of Increase?  
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